

# Partnering for success in Workers Compensation

## Where are the opportunities in your customer base?

Focusing on Tasmanian customers, we have conducted a comprehensive review of the local economic outlook and focus industries. These insights have enabled us to target a broad selection of relevant industries to offer even greater value in Workers Compensation insurance.

### Local team with national resources

There's far more to QBE than just great policies.



#### Dedicated TAS team

We have a team of dedicated case managers based in Tasmania and expert underwriters with local knowledge to look after your customers. You also have the convenience of quoting online.



#### Investing in innovations

Our investment in a suite of new programs is delivering impressive results for injury and return to work management. We're bolstering analytics, upgrading processes and creating new underwriting technologies.



#### The right people

We have heavily invested in recruitment and training programs to attract, retain and grow our local and national teams – people who genuinely care about your business and customers. We focus on getting to know your team.



#### Data and insights

Give your business an edge by gaining access to our depth of insights, proven expertise, rich interactive data sets and smart reporting tools.

## Key opportunities

We're passionate about helping Tasmanian brokers grow and supporting your customers.

ANZSIC Class	Business type
02020	Offshore Caged Aquaculture
02030	Onshore Caged Aquaculture
01310	Grape Growing
11330	Cheese & Other Dairy Product Manufacturing
11400	Fruit and Vegetable Processing
12130	Spirit Manufacturing
12140	Wine and Other Alcoholic Beverage Manufacturing
23910	Shipbuilding and Repair Services
23920	Boatbuilding and Repair Services
24620	Mining and Construction Machinery Manufacturing
30110	House Construction
31010	Road and Bridge Construction
32330	Air Conditioning and Heating Services
32340	Fire & Security Alarm Installation Services
33320	Plumbing Goods Wholesaling
34110	Agricultural and Construction Machinery Wholesaling
36050	Fruit and Vegetable Wholesaling
39110	Car Retailing
41100	Supermarkets and Grocery Stores
42410	Sport and Camping Equipment Retailing
42710	Pharmaceutical, Cosmetic and Toiletry Goods Retailing
44000	Accommodation
45110	Cafes and Restaurants
45120	Takeaway Food Services
69100	Scientific Research Services
69210	Architectural Services
69230	Engineering Design and Engineering Consulting Services
69700	Veterinary Services
70000	Computer System Design and Related Services
75300	Local Government Administration
80230	Combined Primary and Secondary Education
86010	Aged Care Residential Services
86090	Other Residential Care Services
87100	Child Care Services
87900	Other Social Assistance Services
91130	Sports and Physical Recreation Venues
94190	Other Automotive Repair and Maintenance
94290	Other Machinery and Equipment Repair & Maintenance
95110	Hairdressing and Beauty Services
95390	Other Interest Groups

### TAS snapshot



Tasmania is a unique place with a diverse business environment that requires local knowledge.

**273,200**

people employed

**1st**

Ranked first in the country on relative population growth

**\$10bn+**

in scheme wages

**8.9%**

underemployment

Source: Tasmania Government website.

Get a QBE quote online through Sunrise or cchange, or call your local representative today.

[qbe.com.au/workers-compensation](http://qbe.com.au/workers-compensation)

