

Partnering for success in Workers Compensation

Where are the opportunities
in your customer base?

Focusing on Northern Territory customers, we have conducted a comprehensive review of the local economic outlook and focus industries. These insights have enabled us to target a broad selection of relevant industries to offer even greater value in Workers Compensation insurance.

Local team with national resources

There's far more to QBE than just great policies.



Dedicated NT team

We have a team of dedicated Underwriters and Case Managers based in Darwin with local knowledge to look after your customers. You also have the convenience of quoting online.



Investing in innovations

Our investment in a suite of new programs is delivering impressive results for injury and return to work management. We're bolstering analytics, upgrading processes and creating new underwriting technologies.



The right people

We have invested heavily in recruitment and training programs to attract, retain and grow our local and national teams - people who genuinely care about your business and customers. We focus on getting to know your team.



Data and insights

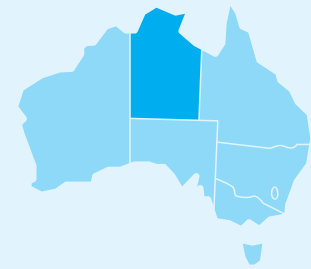
Give your business an edge by gaining access to our depth of insights, proven expertise, rich interactive data sets and smart reporting tools.

Key opportunities

We're passionate about helping Northern Territory brokers grow and supporting your customers.

ANZSIC Class	Business type
27690	Fabricated Metal Product Manufacturing n.e.c.
28690	Industrial Machinery and Equipment Manufacturing n.e.c.
41110	House Construction
42310	Plumbing Services
42330	Air Conditioning and Heating Services
42440	Painting and Decorating
46190	Machinery and Equipment Wholesaling n.e.c.
47140	Fish Wholesaling
47190	Grocery Wholesaling n.e.c.
51240	Bread and Cake Retailing
51290	Specialised Food Retailing n.e.c.
52410	Sport and Camping Equipment Retailing
52440	Photographic Equipment Retailing
52450	Marine Equipment Retailing
52510	Pharmaceutical, Cosmetic and Toiletry Retailing
53110	Car Retailing
53290	Automotive Repair and Services
57100	Accommodation
57300	Cafes and Restaurants
75190	Services to Finance and investment
75200	Services to Insurance
78100	Scientific Research
77200	Real Estate Agents
78210	Architectural Services
78230	Consulting Engineering Services
78340	Computer Consultancy Services
78410	Legal Services
78420	Accounting Services
78540	Business Administrative Services
78550	Business Management Services
78660	Cleaning
81130	Local Government Administration
84400	Other Education
86210	General Practice Medical Services
86220	Specialist Medical Services
86230	Dental Services
86340	Community Health Centres
86350	Physiotherapy Services
86390	Health Services n.e.c.
87100	Child Care Services
87290	Non-residential Care Services
92200	Museums
93120	Sports Grounds and Facilities
93190	Sports and Services to Sports
93300	Other Rec Services

NT snapshot



The Territory is a unique place with a diverse business environment that requires local knowledge.

14,000+

businesses

95%

are SME businesses

6.9%

underemployment rate,
lowest across the country[^]

34%

of businesses report performance
is up compared to LY

136,000+

workers

Approx 1%

of the national population

Source: Northern Territory Government website.
[^]as at July 2020

Let's do business

We pride ourselves on local, personalised service. So, whether your customer is large or small they will have a dedicated Case Manager backed by a Service Manager, Technical Adviser and Injury Management Adviser.

With our collaborative and outcome-focused approach, we are confident we can help your business grow.

Get a QBE quote online through Sunrise or cchange, or call your local representative today.

qbe.com.au/workers-compensation

